

Patrick Parker Realty...

CORE VALUES

OUR WORK IS GUIDED BY a shared set of core values that align squarely with the service you deserve.

Integrity

We believe that “doing what we promise” is the key to building trust and relationships. We emphasize candid communication and building long-term relationships in which confidence is key. Our actions always reflect our commitment to serving our clients’ interests.

We believe that respect is earned by telling our clients what they need to hear, not just what they want to hear. Parties with whom we are negotiating with appreciate this approach and treat our Clients respectfully and promptly, knowing we deliver when we say, “we will.”

Responsibility

We hold ourselves accountable to our clients, partners vendors and stakeholders. We conduct ourselves with honesty in all of our dealings and expect the same from those with whom we partner.

Our company and Agents represent our clients with the utmost professionalism and reliability. We are committed to helping you meet your immediate and long-term real estate needs and goals.

Community

We envision ourselves as an integral part of our community in the Jersey Shore area. We participate in volunteer activities and pro-bono community improvement efforts at the company level and we encourage all of our team members to volunteer their time and energy to causes close to their hearts.

Our core values help us distinguish ourselves by exceeding expectations. We respond immediately and appropriately. We attract the best talent, we deliver meaningful results.

Collaboration

We believe that everyone we work with will be more successful in a collaborative environment. We strive to develop a real sense of teamwork and partnership within our company and beyond.

It is our entire team who does the work of representing your interests. We have led hundreds of transactions, from inception through closing to move-in. While your Agent will be your single point-of-contact, to oversee all details, they are backed by a team creating plans and strategies, a team invested in your success.

Innovation

Even if you have sold a home before, the real estate industry becomes increasingly sophisticated and challenging each day. You need a professional who understands the complexity of this ever-evolving industry – one with expertise in the local market.

Forward-thinking is crucial to our success. We hold each other and ourselves accountable for business growth; we create new opportunities, actively seek self-improvement, and strive to exceed our performance goals.

Compassion

We know your home symbolizes family, rest, and security, it’s not just four walls and a roof. Selling can be an emotional undertaking, and we understand. We are your concerned, but objective, third party here to listen while you stay focused on what’s most important to you.

**BUYING AND SELLING IS ABOUT THE CLIENT –
NOT THE “TRANSACTION.”**